

# Capgemini Elastic ERP Assessment: A Roadmap to ERP in the Cloud with NetSuite



**SWIFT AND AGILE**  
response to market demand for  
**CLOUD COMPUTING**

**A rapid-fire assessment to check the viability of Cloud ERP for improved agility and reduced TCO in business units and subsidiaries**

Many enterprises struggle with the high cost of ownership of a single instance ERP strategy. Initiatives around business process re-engineering drove and coincided with the inception of a single instance ERP. At the time, enterprises had few other choices in their quest for standardization of ERP processes between their headquarters and subsidiary locations.

In theory, single instance ERP makes sense but many organizations end up with large sections of their enterprise (subsidiaries, acquired business units) that have never deployed the “standard” system. They continue to run on their own “shadow” and legacy systems that require their own financial and people resources for operation, maintenance and upgrades.

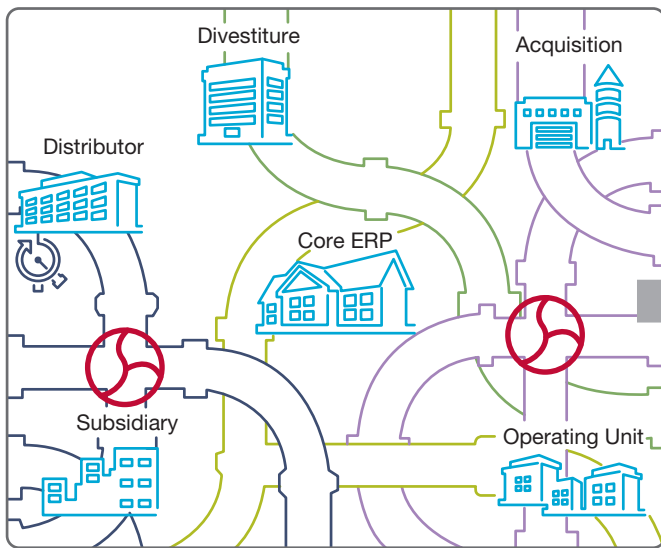
High costs, increased risks and the inability to remain current with the organization are significant downsides to single instance ERP. This comes at the expense of innovation and expanded market presence which is unsustainable with a large, monolithic, ERP system.

## Capgemini Elastic ERP in the Cloud with NetSuite

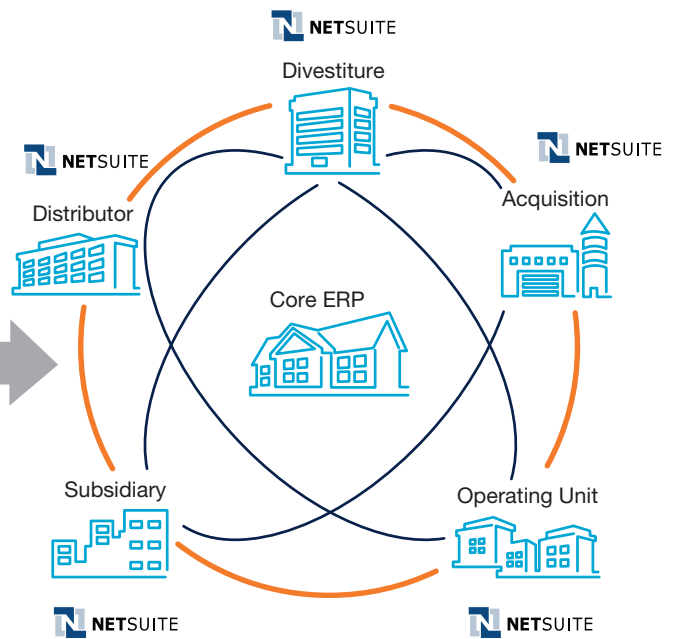
Elastic ERP -is retaining one, legacy on-premise system for a corporate headquarters and adopting the NetSuite ERP in the Cloud for outlying business units and geography's that are lighter weight, faster and easier to deploy and customize. This elastic strategy provides a standard, template based deployment for subsidiaries while reducing the overall number and variety of distinct systems throughout the organization. This strategy also accommodates expansion, contraction and consolidation for the enterprise and allows CFOs and controllers dramatically simplified financial consolidation, fewer systems to track, and effective financial and management reporting.

### Moving to Elastic ERP

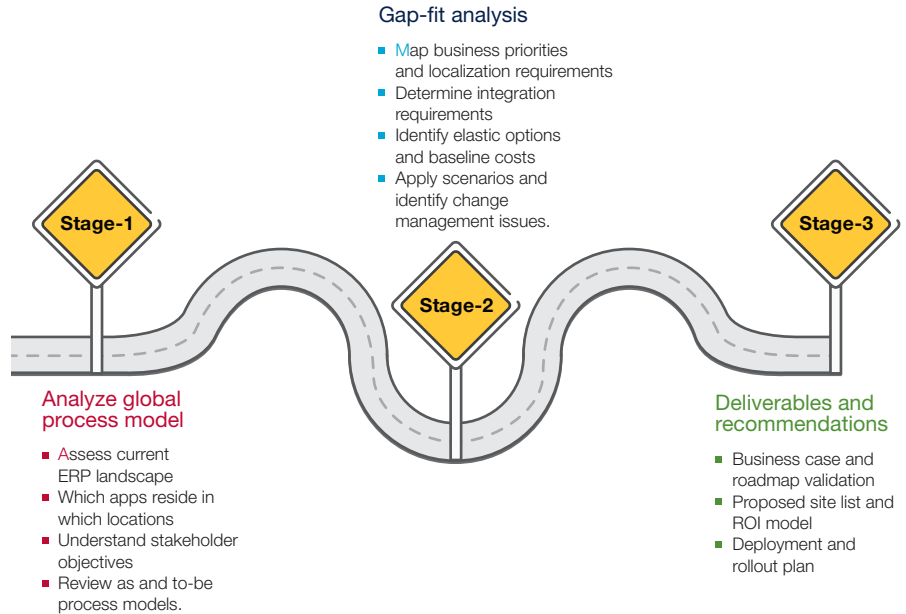
Single Instance ERP and Disjointed Edges



Elastic ERP-Independence Frees Up Innovation at Edges



## Roadmap to Elastic ERP



## Case Study:

**Situation** – \$7B fortune 500 Global Manufacturer and Distributor present in almost 100 countries worldwide was facing a large Oracle upgrade for one of their large global divisions.

**Approach** – In their desire to standardize and optimize processes across their global sites and lower costs associated with the **subsidiary countries**, they evaluated SaaS and cloud solutions including NetSuite.

**Solution** – Capgemini developed an elastic blueprint and strategy based on considerations such as gap/fit analysis of process fit, subscription costs, implementation costs, total cost of ownership and ROI comparisons for alternative solutions.

**Result** – Scope of elastic strategy is currently set for **21 countries with > 25% savings projected**

## Why Capgemini

- Industry Cloud leadership and domain expertise for global scale assessments, integration and enterprise complexity
- Industry leading Cloud ERP application and domain expertise in numerous industry sectors
- End-to-end domain knowledge of enterprise (SAP/Oracle) ERP processes in distributed environments
- Pedigree of managing organization-wide transformation...not just implementation
- Proprietary assessment methodology provides fast time to value through early visibility of reduced TCO and enhanced ROI



For more details contact:

**Fred Landis**

Sr. Manager, Enterprise Cloud Services  
NetSuite Global Alliance Lead  
Fred.landis@capgemini.com



## About Capgemini

---

With more than 130,000 people in over 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2013 global revenues of EUR 10.1 billion.

Together with its clients, Capgemini creates and delivers business and technology solutions that fit their needs and drive the results they want. A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.

Learn more about us at

[www.capgemini.com](http://www.capgemini.com)